

CHARGE TO MOVE FORWARD

Dr. Michael Gazarik, Vice President, Engineering Ball Aerospace Keynote: Ascend x Texas Wednesday | 29 March







How do we take lessons learned to move toward the future, without inhibiting our potential?

How do we let go of the past that's holding us back?

Introduction/Background

Current State of Affairs

Vision

Barriers

Hurdle the Barriers

Charge to the Community

CURRENT STATE OF AFFAIRS





Photo credit: NASA



Artemis



SDA Systems



Proliferated LEO

Gateway Cislunar



Commercial Lunar Program



International Space Station Commercial Stations

Photo credit: NASA 4/12/23

Photo credit: Boeing Illustration

VISION-CISLUNAR SPACE





Photo credit: NASA

Artemis & Gateway

Commercial Station & cis-Lunar



Photo credit: NASA

Looking Forward









Flexibility

Enabling connectivity across orbits (LEO, GEO, MEO)

Interoperability

Enabling interconnectivity and agile networks for the future



Resilience

Enabling a resilient space infrastructure, with protections against modern cyber threats



Sustainability

Enabling innovative technology for climate risk mitigation and environmental monitoring

CURRENT BARRIERS





HERITAGE





Barrier

- Heritage designs used in different environments can result in challenges and unplanned non-recurring engineering
- Perhaps, also impair infusion of new technology.

How to overcome?

Use smartly and move to modular systems



CREDIBLE SPACE





Barrier

- Learn from successes
- Failures can slow us all down
- Watch the oversell

How to overcome?

Build credible systems, build off each other's successes



Left: Air Pollution tester TEMPO Credit: Maxar; Top Right: Ball technician works on The Green Propellant Infusion Mission satellite

HOW TO BUY





Barrier

Mounting pressure to purchase and deliver on accelerated timelines

- OTA Utilization up 15X (2015-2021, McKinsey & Company)
- Cis-lunar and LEO will be developed via service-based contracts

How to overcome?

- Develop paths through our FAR-based organizations & partner
- Develop trust with buyers co-learning along the way



31 October 2022

MEMORANDUM FOR THE DEPARTMENT OF AIR FORCE SPACE ACOUISITION WORKFORCE

SUBJECT: Space Acquisition Tenets

As threats to space systems continue to evolve, and as space becomes even more tent in protecting and giving an advantage to our troops, timely delivery of ener

SP&CENEWS

New guidance from Space Force acquisition boss: 'The traditional ways must be reformed



In an Oct. 31 memo, Calvelli laid out nine "space acquisition tenets" intended to drive change in the procurement of space system

- **Reinvention of NASA:**
 - The traditional model (from 1960s to 1990s)
 - The transitional model (from 1993) -2006)
 - The network model (from 2006 to present)

Build smaller satellites, smaller ground systems and minimize non-recurring engineering. Use existing technology and designs. Acquire ground and software intensive systems in smaller more manageable pieces that can be delivered faster.

Get the acquisition strategy correct, including contract type and contract incentives for both speed and performance. Have clear, specific, unambiguous statements of work, minimize and avoid government furnished equipment and avoid putting the government in the middle of multiple contracts as the integrator. Do not be afraid to use fixed price contracts.

Enable teamwork between contracting officers and program managers, and they preferably should be collocated

Award contracts with realistic cost and schedule targets to avoid low bids and buy-ins. Ensure companies have the correct skills to successfully execute the contract. Understand what companies are capable of doing or not doing.

Maintain stability in programs. Push back on year-to-year budget changes that drive rebaselining and slow down acquisitions. Avoid accepting new requirements after going on contract.

Avoid over-classifying. Putting programs in the "special access program" category hinders the integration of space capabilities across other domains and can hinder getting ideas from a broader pool of industry. Avoid classifying systems as "no foreign" to enable future sharing with allies.

Deliver ground before launch. Ensure ground systems are completed and ready for operations before launch of a new capability.



- The Reinvention of NASA by Loizos Heracleous,
- Douglas Terrier,
- and Steven Gonzalez April 23, 2018



WORKFORCE CHALLENGES



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Barrier

- Aerospace workforce shortage
- Need to broaden reach to attract tomorrow's talent

How to overcome?

- Double down on *Diversity and Inclusion* efforts and strategy
- Form regional hubs

SPACENEWS.

Space industry CEOs pledge to create more inclusive workforce



Companies said they will 'significantly increase the number of women and employees from underrepresented groups'

COLORADO SPRINGS – Top executives from the space industry on April 5 signed a pledge to advance diversity across the workforce.



Credit: Triangle DEI Blog, 2020, White House, 2022, SpaceNews 2022, EY 2022

THE WHITE HOUSE



SEDTEMBED 09 202

FACT SHEET: Vice President Harris Announces Commitments to Inspire, Prepare, and Employ the Space Workforce

- FIGURE 8 | The Deloitte diversity and inclusion maturity model -----

Mandate		Transition point		Movement	
Level 1 Level		2	Level 3		Level 4
COMPLIANCE	PROGRAMMATIC		LEADER-LED		INTEGRATED
Compliance with equal opportunity/ affirmative action goals	Increasing the representation of specific demographic groups (e.g., women)		Leveling the playing field for all employees by addressing systemic cultural barriers		Leveraging difference to create business value
Legal/HR/D&I team	Legal/HR/D&I team HR/D&I team		Business leaders		Whole organization
Largely homogeneous workforce Diversity seen as a problem to be managed Legacy clubs/ cliques and other passive exclusions exist •Actions are largely reactive; any additional focus is on the recruitment of diverse talent	Business case articulated Diversity seer of demograph numbers and place Ad-hoc and/o stand-alone ir such as ment unconscious t training, empi resource grou- events Resistance frc majority is na Minority empi adapt or leave	is in terms nic targets in r nitiatives oring, olas loyee ups and om the scent loyees e	More so underst and link strategy D&I a pe for the C executiv Systemin barriers Strategy change (growing manage e Leaders, committ inclusion account. actions/. Talent sy Progress relemine	phisticated anding of D&I to business rsonal priority EO and cultural surfaced for culture reated and resistance d managers are ed, role model , and are held able for sutcomes systems reset : monitored systems	Workforce is demographically and cognitively diverse Shared sense of purpose (i.e., diversity of thinking) and meaning integration into all aspects of the organization—e.g., behaviors, structures, and systems · Flexibility mainstreamed · Focus on high-performing, diverse-thinking teams • External brand matches internal one

Deloitte Insights | deloitte.com/insigh

INFRASTRUCTURE





Barrier

- Space assets expected to grow, need infrastructure to keep pace
- Lack of standard interfaces
 & protocols
 How to overcome?
- Standards and sharing
- Develop with space and infrastructure in-mind
- Build off each other's capabilities
- Work with partners to build future groundwork



Credit: Aerospace Defense Forum, 2015

DEVELOPMENT PRACTICES



Barrier

- How to execute non-FAR in a FAR based organization?
- Where to take risks?
- Flight rules serves us well until now

How to overcome?

- Tailoring doesn't work
- Embrace new flight rules for development practices



Integration and Test; Top Right: Ball Aerospace developed an ESPA-class standard interface vehicle for the U.S. Air Force Space Test Program

TECHNOLOGY INFUSION



Barrier

- Can be challenging to address issues & risks from mission owners and gain their buy-in
- Embrace new technology from partners

How to overcome?

- Demonstrate and infuse technology development – fly early and often
- Include mission stakeholders



Left: Technology Infusion Credit: Via Satellite archives Top Right: Ball Aerospace's Rideshare launching on a SpaceX Falcon 9 Credit: Kinesis

SUSTAINABILITY





Barrier

- Infrastructure challenges currently exist
- Standards still needed to address orbital debris
- What is the paradigm to service and clean?

How to overcome?

- Technology not the barrier anymore. Regulatory & ownership
- Build products with re-use and infrastructure in-mind



Left: Orbital debris Credit: Smithsonian Magazine; Top Right: ESA active debris removal Credit: European Space Agency

GROUND SYSTEM DEVELOPMENT



Barrier

- Space assets expected to grow, ground system architecture needs to scale and integrate
- Ground systems still often remain a challenge post-launch

How to overcome?

- Modern software architectures and practices
- Double-down on workforce & training



Left: Ball Aerospace ground systems; Top Right: Near Field Range

CYBER SECURITY





Barrier

Cyber security is a rising challenge, will need trust in the supply chain

How to overcome?

- Double down on knowledge transfer and standards
- Workforce development & human resource considerations

FACT SHEET: Biden-Harris Administration Delivers on Strengthening America's Cybersecurity

OCTOBER 11, 2022

POLICY

Here's the Pentagon's New Plan to Woo and Retain Cyber Workers

The 2023-27 strategy aims to improve identification, recruitment,

development, and retention of civilians in IT and related jobs.



Rewrite today's rules to move forward to tomorrow



Images: WSF-M, Roman Filter Wheel, Integrated Cockpit Sensing Technology 17